Government and Defense Contractor Solutions
90+ implementations and service projects

U.S. government contractors service multi-billion-dollar deals as prime or subcontractors. These deals are delivered outside the U.S., which include those delivered in war zones and underdeveloped nations. Some challenges that contractors regularly deal with are:

- Building and maintaining tedious, supporting schedules backed by manual spreadsheets
- Tight government compliance norms
- Lack of expertise in U.S. government accounting
- Absence of in-house software expertise (e.g., Deltek)
- Sustaining operations in conflict-hit regions

Concentrix has been providing government and defense contractor solutions for 10+ years, adhering to stringent security and compliance standards to which the contractors operate.

Why Concentrix?
Our onsite-nearshore-offshore service delivery models are customized to the specific needs of each of our contractor clients. The chart below showcases our range of government and defense contractor solutions.

Figure 1: CONCENTRIX® F&A Solution: U.S. government and defense contractors
Information security at Concentrix

- **Data Security**: Signing off client confidentiality and information safeguards, restricted biometric access for client documents, and confidentiality agreements by all our staff with Concentrix and our clients.

- **Compliance**: Information Security Management System (ISMS)-defined requirements and non-disclosure agreement.

- **Risk and Assessment**: ISO 27001 certification—process reviewed bi-annually, process quality risks assessed by our Centre of Excellence (COE) team biannually, business risk assessed as part of an annual review, separate risk registers maintained including risk mitigation strategies, and residual risks accepted.

- **Certification**: Sarbanes-Oxley (SSAE 16), U.S. PATRIOT Act Anti-Money Laundering (AML)-related activities including Office of Foreign Assets Control (OFAC) and Suspicious Activity Report (SAR) compliance, and ISO 9001:2008 certified and support functions.

Our delivery models added value to clients’ audit, accounting, and business solutions functions. We implemented cost reductions for the client in automation and labor arbitrage.
Testimonials

“We have been able to substantially outsource our company’s multinational accounting operations to CONCENTRIX™ F&A, whose service has been both outstanding and cost-effective. Its knowledge of U.S. government accounting rules has enabled us to meet critical contractual requirements and comply with government audit norms.”

- Finance Director, Leading U.S. Government Contractor with operations in the U.S. and the Middle East

“A very cost- and resource-effective implementation, while receiving high quality of service. Very high knowledge of accounting rules, especially U.S. government contracting. Concentrix’ management, implementation, and training was done by a very highly-qualified team working like one person.”

- Vice President, Finance and Treasury, Leading U.S. Defense Contractor

“Thank you, Concentrix team, for getting outstanding AR cleared from the “over 90 days” aging column. The AR aging is looking better than it has in months.”

- Corporate Controller, Leading IT solutions company providing services to the U.S. government

For more information

To learn more, please contact us at inquiry@concentrix.com or visit www.concentrix.com